

# AVAYA CLOUD OFFICE® FOR ENTERPRISE CUSTOMERS

Give your customers Enterprise-Grade Calling, Meeting, Messaging, and Video Collaboration from the Cloud. They'll avoid unnecessary hardware and maintenance costs, including dedicated IT, and get the functionality and flexibility they need in a solution that's automatically updated and kept secure. Avaya Cloud Office delivers the rich communications features, 99.999% availability, standards compliance, anywhere accessibility, and predictable billing that Enterprises need.

**44%** of Avaya Cloud Office seats in accounts with over 1000 seats

**61%** of Avaya Cloud Office seats in accounts with over 400 seats



# **Key Capabilities Enterprise Customers Want**

#### **Global Reach**

- Available for purchase in 15 countries.
- Global Office feature extends full set of capabilities to over 45 countries.
- Virtual numbers available in over 100 countries.

#### Security

- Robust security features protect sensitive business data and communications channels.
- Security is maintained by our team of platform experts, with zero downtime, for customers.

## **Exceptional Value**

- Industry leading solution that delivers the promise of digital transformation enterprise customers are seeking.
- Outstanding and leading solution in quality, performance, capabilities, ease of use, and customer support.



## Reliability

 Meets 99.999% SLA backed availability with proven record.

#### Scalability

- Scale to any number of users according to the needs of your organization.
- Flexibly add new users without building out any hardware infrastructure.

#### User experience

- Intuitive solution for calling, meeting, messaging.
- Easy to use regardless of user level of expertise.
- Advanced capabilities that position the solution as an industry leader.

## **Predictable Costs**

- Simple to understand and consume license packages.
- Price locked in for the duration of the contract.
- Available 'unlimited' calling packages for customers that do a large amount of cross-border calling.

## Simplicity

- Get out of the blinking lights business. No need to build hardware infrastructure or add capacity.
- Solution is fully cloud-based, secured, and maintained for you by expert staff.
- Capability updates delivered quarterly, to the platform, administrator features, and usability features, all with zero downtime or customer impact.

# Integration

- Integrates with Avaya's leading Avaya Experience Platform cloud-based Contact Center solution.
- Integrates with over 200 business applications, simply, with downloadable integration through the Application Gallery .
- API integration available for additional custom integrations and personalization.

### Support

- Award winning Avaya Support, available around the globe, in your time zone, in your language.
- Customer Success and Professional Services teams at your disposal for a great onboarding experience and personalization.

## Compliance

- The solution should meet all relevant compliance standards, including those for data privacy, security, and accessibility.
- For example, HIPAA, GDPR, Kari's Law, Ray Baum Act, and others.

Enterprise customers rely on Avaya for their most business-critical communications needs.

Visit the Sales and Partner Portal for all your Avaya Cloud Office selling needs.